1. Liaised with customers, management and sales team to better understand customer needs and recommend appropriate solutions.
2. Identified new targets, developed new business opportunities and presented product lines to customers.
3. Forged and nurtured impactful relationships with customers to cultivate loyalty, boosting customer satisfaction ratings [Number]%.
4. Trained new employees on customer service, money handling and organizing strategies.
5. Achieved sales goals of $[Amount] and service targets by leveraging interpersonal communication skills and product knowledge to cultivate and secure new customer relationships.
6. Merchandised attractive shelf displays with current offerings to drive store sales.
7. Drove store revenue by offering customers accessories and related purchases to complete selections.
8. Maintained optimal financial controls by following loss prevention procedures and protecting cash assets.
9. Acquired [Number] new customers, generating [Number]% of team revenue.
10. Conferred with customers to understand needs and make targeted [Product or Service] recommendations.
11. Served customers with knowledgeable, friendly support at every stage of shopping and purchasing.
12. Used consultative sales approach to understand customer needs and recommend relevant offerings.
13. Collaborated with managers to provide customer feedback and recommend operational changes to meet emerging trends.
14. Drove team revenue totals by bringing in over $[Amount] in sales.
15. Greeted customers and offered assistance with selecting merchandise, finding accessories and completing purchases.
16. Carried out day-day-day duties accurately and efficiently.
17. Eliminated downtime and maximized revenue by providing top project quality control.
18. Opened new merchandise and stocked sales floor racks and shelves.
19. Completed all paperwork, recognizing any discrepancies and addressing them in a timely fashion.
20. Completed efficient store resets to prepare store for special promotions and seasonal updates.